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18 **UNITED STATES DISTRICT COURT**

19 **NORTHERN DISTRICT OF CALIFORNIA**

20 ROBERT HEATH, on behalf of himself,

21 and

22 CHERYL FILLEKES, on behalf of herself
and others similarly situated,

23 Plaintiffs,

24 v.

25 GOOGLE LLC, a Delaware limited liability
26 company,

27 Defendant.

Case No. 5:15-cv-01824-BLF

**DEFENDANT GOOGLE LLC'S MOTION
FOR LEAVE FOR RECONSIDERATION OF
ORDER DENYING MOTION FOR
DECERTIFICATION**

Dept.: Courtroom 3

Judge: Hon. Beth Labson Freeman

Complaint Filed: April 22, 2015

Trial Date: April 1, 2019

NOTICE OF MOTION AND MOTION FOR LEAVE FOR RECONSIDERATION

Please take notice that Defendant Google LLC (“Google”) hereby moves this Court for an order granting leave for Google to file a motion for reconsideration of the Court’s Order Denying Google’s Motion for Decertification (ECF 337). The grounds for Google’s motion for leave to file a motion for reconsideration are that new material facts have emerged that warrant reconsideration, and that the Court’s order denying decertification failed to consider material facts and dispositive legal arguments. Fed. R. Civ. P. 54(b); Local Rule 7-9.

This motion is based on this Notice of Motion and Motion, the Memorandum of Law in support thereof, the Declaration of Brian D. Berry and exhibits attached thereto, all filed concurrently herewith, the pleadings on file in this action, and such arguments and admissible evidence as may be presented at the time of hearing.

DATED: September 7, 2018

OGLETREE, DEAKINS, NASH, SMOAK &
STEWART, P.C.

By: /s/ Brian D. Berry

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On August 1st, the Court issued its Order denying Defendant Google Inc.'s Motion for Decertification, which, with redactions, was entered on August 20th. Order, ECF 337. Respectfully, Google now seeks leave to file a motion for reconsideration of this Order on two grounds: (i) the emergence of new material facts occurring after the Order; and (ii) the failure to consider material facts or dispositive legal arguments presented to the Court. L.R. 7-9(b). The new facts that have emerged since the Court's Order that merit leave for reconsideration are two. After the Court's Order, Plaintiffs' expert submitted an expert report that: (i) materially changed his opinions and confirmed that the claimed [REDACTED] standard deviations the Court relied on are not correct; and (ii) now finds no statistically significant disparity in Googleyness scores. Leave for reconsideration is also proper because the Court's Order denying decertification did not consider material facts or dispositive legal arguments: (i) no evidence shows each Plaintiff was subjected to the same discriminatory practices; (ii) there is no record evidence of an "umbrella policy" or "discriminatory scheme"; (iii) the Order found a pattern-or-practice, then found Plaintiffs were similarly situated; and (iv) the Order disallows proof of Google's hiring process and criteria at Phase One. By seeking leave on these grounds, Google does not waive any other objections it has.

I. LEGAL STANDARD FOR MOTIONS FOR RECONSIDERATION

Rule 54(b) and Local Rule 7-9 govern motions for reconsideration. Under Rule 54(b), "any order ... that adjudicates fewer than all the claims or the rights and liabilities of fewer than all the parties ... *may be revised at any time before the entry of a judgment.*" Fed. R. Civ. Proc. 54(b) (emphasis added). Motions for reconsideration are not favored, *McDowell v. Calderon*, 197 F.3d 1253, 1254 (9th Cir. 1999)(per curiam), but are permitted when appropriate. Rule 54(b) gives the Court the power, discretion, and flexibility to reconsider, set aside, or amend a decision for any reason it deems sufficient at any time before the entry of judgment. *City of Los Angeles v. Santa Monica Baykeeper*, 254 F.3d 882, 889 (9th Cir. 2001). Local Rule 7-9 requires a party to obtain leave of Court and "show reasonable diligence" before bringing the motion. L.R. 7-9(b). Leave for reconsideration is proper for any of three reasons: (i) a material difference in fact or law exists from what was presented to the Court; (ii) new facts emerged or a change in law occurred after the order; or (iii) there was a manifest failure to consider material facts or dispositive legal arguments. *Id.*

(b)(1)–(3); *Fresh & Best Produce, Inc. v. Oaktown Ventures, LLC*, 2017 WL 3007079, *2 (N.D. Cal. July 14, 2017). “There may also be other, highly unusual circumstances warranting reconsideration.” *Sch. Dist. No. 1J Multnomah Cnty. v. ACandS, Inc.*, 5 F.3d 1255, 1263 (9th Cir. 1993).

II. LEAVE IS PROPER BECAUSE GOOGLE HAS BEEN REASONABLY DILIGENT.

Google has been “reasonably diligent” and so has complied with this requirement of Local Rule 7-9(a). One week after the decertification hearing, on July 19th, Plaintiffs served on Google their expert report on the merits. *See* Berry Decl. ¶ 2, Ex. 3 (7/19/18 Neumark Report). The subject matter of this July 2018 expert report is complex statistical analysis. So Google had to consult with its own expert in order to analyze and understand the report. *Id.* It deferred that substantial cost until the Court issued its Order denying decertification on August 1st. *Id.* Since then, Google has been analyzing Plaintiff’s July 2018 expert report; preparing proposed redactions to the Order; preparing its summary judgment motion, which dovetails with this Motion; preparing joint discovery letters; responding to and completing discovery; and participating in meet-and-confers and settlement negotiations with opposing counsel. This constitutes reasonable diligence under the circumstances.

III. RECONSIDERATION IS WARRANTED BECAUSE NEW MATERIAL FACTS EMERGED IN PLAINTIFFS’ POST-HEARING EXPERT REPORT.

Reconsideration of the Court’s Order denying decertification is warranted upon the “emergence of new material facts ... occurring after the time of such order.” L.R. 7-9(b)(2). First, the Order on decertification relied on Plaintiffs’ expert’s claimed [REDACTED] standard deviations, but one week after the hearing, Plaintiffs’ expert, Dr. Neumark, submitted an expert report on the merits that materially changed his opinions and confirmed these standard deviations are incorrect. Second, this same expert report contradicts their claims about Googleyness. These require leave for reconsideration.

A. Plaintiffs’ July 2018 expert report retreated from the standard deviations the Court relied on in its Order.

The first ground warranting reconsideration of the Court’s Order denying decertification is new facts that emerged after the Order. Initially, the Order’s finding that Plaintiffs (including the Opt-Ins) are “similarly subject to Google’s hiring practices that favored younger workers” is

1 indisputably based on Dr. Neumark's [REDACTED] standard deviations. Order 22.3-23.12, 2.19-22, ECF 337.
 2 And, in fact, his **March 2018 report**—the report available to the Court and Google on
 3 decertification briefing and at the hearing—did report that [REDACTED] of younger candidates received
 4 offers compared to [REDACTED] of older candidates and that this amounted to [REDACTED] standard deviations.
 5 See Berry Decl., Ex. 1 (3/5/18 Neumark Report) ¶ 36). Plaintiffs touted these at decertification, Hrg.
 6 Tr. 36-40, ECF 360, but standard deviations like these are where the analysis starts, not where it
 7 ends. As Dr. Neumark explains, the economist “*must explore whether there are other, non-*
 8 *discriminatory explanations for the disparity.*” *Id.* ¶ 6 (emphasis added). Courts agree. *E.g.*,
 9 *Pottenger v. Potlatch Corp.*, 329 F.3d 740, 748 (9th Cir. 2003) (statistical analysis insufficient to
 10 raise triable issue where expert did not examine factors other than age and whether employee was
 11 fired); *accord Sheehan v. Daily Racing Form*, 104 F.3d 940, 942 (7th Cir.1997).

12 Regardless, in his **July 2018 report**, which was timely served one week *after* the decertification
 13 hearing, Dr. Neumark opined for the first time that there are only [REDACTED] standard deviations between
 14 older and younger candidates—a figure this Circuit consistently holds does not support an inference
 15 of intentional discrimination. Ex. 3 (7/19/18 Neumark Report ¶ 21-22). See *Hazelwood Sch. Dist. v.*
 16 *U.S.*, 433 U.S. 299, 309 (1977) (“general rule” of two or three standard deviations for statistical
 17 significance); *Rudebusch v. Hughes*, 313 F.3d 506, 515 (9th Cir. 2002) (“in the Title VII context, we
 18 rejected the proposition that standard deviations of 1.3 and 2.46 were sufficiently representative, at
 19 least on their own, to make an inference of discrimination”); *Gay v. Waiters’ & Dairy Lunchmen’s*
 20 *Union, Local No. 30*, 694 F.2d 531, 551 (9th Cir. 1982) (“courts should be extremely cautious of
 21 drawing any inferences from standard deviations in the range of 1 to 3”). Why the sudden change?

22 To explain, in his first report (Mar. 2018), Dr. Neumark tried to “control” (*i.e.*, adjust) for
 23 factors such as job code, experience, and education. Then, he conducted his analyses using two
 24 statistical models: a linear probability model (“LPM”) and a probit probability model (“probit
 25 model”). See Berry Decl., Ex. 1 (3/5/18 Neumark Report ¶ 39, n. 20; *Id.*, Appx. C ¶ 2, n.44). In
 26 rebuttal, Google’s expert, Dr. Johnson, said that Dr. Neumark had failed to control for obvious age-
 27 neutral factors that might affect his observed disparity of [REDACTED] standard deviations. So, in his second
 28 report (July 2018), Dr. Neumark did control for additional factors, adding them *to his LPM analysis*.

1 The result was only [REDACTED] standard deviations. *Id.*, Ex. 3 (7/19/18 Neumark Report ¶ 21-22). So what
2 are the standard deviations using the probit model?

3 Although Dr. Neumark used both the LPM and the probit models in his March 2018 report, he
4 used only the LPM in his July 2018 report. *See* Berry Decl., Ex. 4 (8/16/18 Johnson Report) ¶ 11-
5 13). Why? Because the resulting standard deviations from the probit model are even less favorable
6 for Plaintiffs. As Google’s expert, Dr. Johnson, found, even using Dr. Neumark’s flawed dataset and
7 his controls, “there are *no statistically significant age disparities in the offer rates*” between older
8 and younger applicants when the probit model is used. *Id.* (emphasis added). Put differently,
9 Dr. Neumark’s new report no longer supports the [REDACTED] standard deviations the Order relied upon.

10 Plaintiffs will argue that at bottom this is a “battle of the experts” over which model—LPM or
11 probit model—is correct. This is a red herring. For one thing, Dr. Neumark himself *endorsed* the
12 probit model in his March 2018 report. *See* Berry Decl., Ex. 1 (3/5/18 Neumark Report) ¶ 16 n.6
13 (applying probit model); *id.* ¶ 39 n.20 (comparing results of LPM and probit models); *id.* ¶ 26, Table
14 1 (“Predicted probabilities are calculated from the probit model”); *id.* ¶ 66, Table A16 (“Probit
15 Model Estimates”). He deserted the probit model in his July 2018 report because it showed no
16 statistically significant age disparity. *Id.* Ex. 4 (8/16/18 Johnson Report ¶¶ 10-11).

17 Economists generally agree that the LPM is inferior to the probit model when analyzing data for
18 binary decisions, i.e., those in which there are only two choices (here, to make a job offer or not).
19 *See* Berry Decl., Ex. 4 (8/16/18 Johnson Report) ¶ 10 n.13 (explaining that “deficiencies of the
20 [linear] model are well understood in economic literature”); *id.* Appx. D. The LPM has two key
21 flaws. First, it is less accurate than the probit model because it nonsensically predicts probabilities
22 below 0% and above 100%, even though the variable (anything that can be measured such as age or
23 years of experience) cannot be outside either of these in reality. *See* Berry Decl., Ex. 4 (8/16/18
24 Johnson Report). Dr. Neumark’s own analysis is a good example of this problem. His LPM analysis
25 predicts that [REDACTED] of onsite interviewees have either a less-than-0% or a more-than-100% chance of
26 receiving an offer. This is illogical. *Id.* Appx. D. ¶¶ 11-13.

27 The LPM’s second flaw is that it always assumes the effect of a variable (a factor like age or
28

experience) is constant and does not change, an assumption that is plainly not true.¹ See Berry Decl., Ex. 4 (8/16/18 Johnson Report) ¶ 10. Speaking graphically, the LPM crams all data points onto a straight line, even if the data points fall naturally on a curve. For example, Dr. Neumark's LPM analysis assumes that if your onsite-interview scores (here, a scale of 1.0–4.0) increase by 1/10th, the effect of this increase is constant. But a 1/10th increase is not constant. As a probit model shows—correctly—if your average interview score is in the [REDACTED] range, increasing your score by 1/10th increases the chance of an offer by only [REDACTED]%. But if your average interview score is in the [REDACTED] range, increasing your score by 1/10th increases your chance of an offer by about [REDACTED]%. *Id.* ¶ 10 n.13; *id.* Appx. D. ¶¶ 9-10. How is this so? Because an average interview score in the [REDACTED] range is already a strong predictor you'll get an offer, so a 1/10th increase doesn't substantially affect whether you will. By contrast, a score in the [REDACTED] range is borderline, so a 1/10th increase makes a bigger difference in whether you'll get an offer. *Id.* The LPM is not sensitive to these nonlinear differences and introduces error by treating them all the same. But the probit model is sensitive to them, overcoming the LPM's limitations. *Id.* ¶ 10 n. 13.

So there is no battle of the experts. Instead, the question comes down to this: Should the Court grant leave to reconsider when one of the primary bases for the Court's decision was Dr. Neumark's [REDACTED] standard deviations now that new facts came to light after the hearing? Specifically, neither Dr. Neumark's July 2018 LPM analysis nor Dr. Johnson's probit model analysis using the same data shows any statistical significance, and Dr. Neumark endorsed the probit model in this case. Google respectfully submits that leave for reconsideration is proper. As the Court said, "a statistical disparity that can be put forth by an expert is not a free ride to certification ... because you can find an expert to say anything." Hrg. Tr. 6:9-12, ECF 360. See *Int'l Bhd. of Teamsters v. U.S.*, 431 U.S. 324, 339-40 (1977) (cautioning that statistics are "are not irrefutable; they come in infinite variety and, like any other kind of evidence, they may be rebutted. In short, their usefulness depends on all

¹ For example, a 100-point increase in your SAT score does affect your getting into college if your score is 1,000. But if your score is 400 or already high enough to get in, it has no effect. The LPM cannot account for this variable's (100-point increase) different effects, but the probit model can.

of the surrounding facts and circumstances.”). Plaintiffs’ new, post-hearing statistics do not provide the missing “glue” § 216(b) requires. 29 U.S.C. § 216(b).

B. Plaintiffs’ July 2018 expert report contradicts their allegations about Googleyness.

The second ground for granting leave to reconsider the Order denying decertification on the basis of new facts is also related to Dr. Neumark’s July 2018 expert report. Plaintiffs argue that Googleyness or culture fit are euphemisms for youth and Google interviewers use these to intentionally discriminate on the basis of age. SAC ¶¶ 19, 27. On decertification, Google showed Plaintiffs’ anecdotal evidence that Googleyness is code for youth is quantitatively and qualitatively lacking. The *only* evidence they offered, after three-plus years of discovery, is a handful of alleged recruiters’ comments to Plaintiffs that they were rejected because of Googleyness or culture fit, which are facially neutral remarks. At the hearing, the Court expressed concern that Plaintiffs had no actual evidence that Googleyness is tied to youth. *See* ECF 360 28.14-17 (“I’m not seeing any evidence that cultural fit was designed in any way to eliminate older people It’s just [counsel’s] inference and it’s attorney argument.”). Dr. Neumark’s July 2018 expert report directly contradicts Plaintiffs’ claim. For the first time, he analyzed two dimensions of Googleyness: [REDACTED] [REDACTED] *Id.*, Ex. 3 (7/19/18 Neumark Report, Table 1). His results yielded standard deviations of only [REDACTED], respectively, far below statistical significance. *Id.*; Ex. 4 (8/16/18 Johnson Report ¶ 24). So Plaintiffs’ *own evidence* shows Googleyness is not a proxy for age. This merits reconsideration.

Responding, Dr. Neumark opines that Google’s hiring process is still “consistent” with age discrimination because the hiring criteria *he included* in his analysis (*e.g.*, overall interview scores and rubric ratings) show a statistically significant disparity between older and younger candidates—even though his LPM and Dr. Johnson’s probit analyses show no statistical disparity. *See supra* at pp. 4-5; Ex. 3 (7/19/18 Neumark Report ¶¶ 13-16). These statistics do not show that Google was less likely to make an offer to older candidates with equivalent or higher interview scores or rubric ratings than to younger candidates with comparable scores and ratings. Rather, they show only that the observed disparities are driven by facially age-neutral practices of using technical interview questions to assess job qualifications. *Id.* This is not sufficient to carry the day for Plaintiffs.

Indeed, each Plaintiff must prove that intentional age discrimination is the “but for” cause for not being hired. *Gross v. FBL Fin. Servs., Inc.*, 557 U.S. 167, 177-78 (2009); *accord Shelley v. Geren*, 666 F.3d 599, 607 (9th Cir. 2012). And each Plaintiff’s age must have “actually played a role in [the decision] and had a determinative influence on the outcome.” 557 U.S. at 176. So Plaintiffs’ now-unwound statistics—which show the real driver for offers is interview scores—cannot suffice. “Because the occurrence of adverse employment actions may correlate to older employees for reasons other than intentional discrimination, causation is suggested only when the other variables are shown to be insignificant.” *Radue v. Kimberly-Clark Corp.*, 219 F.3d 612, 616-617 (7th Cir. 2000), *overruled on other grounds by Ortiz v. Werner Enters., Inc.*, 834 F.3d 760 (7th Cir. 2016). Here, the primary variable is interview scores, a legitimate, nondiscriminatory reason for making hiring decisions.

IV. RECONSIDERATION IS WARRANTED FOR FAILURE TO CONSIDER MATERIAL FACTS AND DISPOSITIVE LEGAL ARGUMENTS.

Last, leave for reconsideration is warranted because the Court’s Order failed to consider “material facts or dispositive legal arguments which were presented to the Court.” L.R. 7-9(b)(3).

A. No evidence shows each Plaintiff was subjected to the same discriminatory practices.

First, there is no record evidence that each Plaintiff was subjected to and challenges the same five allegedly discriminatory practices. Discussing the first *Leuthold* factor, the Order says that “the mere fact that each Plaintiff alleges a violation of the ADEA is insufficient to bind Plaintiffs together.” Order 18.10-12, ECF 337. It then draws the erroneous conclusion that Plaintiffs are similarly situated because “*each ... was subject to and challenges* the same five allegedly discriminatory aspects of Google’s hiring process.” *Id.* 18:12-14; *see id.* 18:17-21 (“Plaintiffs have put forth substantial evidence that *each candidate was subject to a hiring process* that permitted interviewers to approximate their age, emphasized abstract theoretical questions, discounted real-world experience, used higher standards for older applicants, and emphasized ‘Googleness’ or culture fit.”); *id.* 20:13-15 (“Plaintiffs here have demonstrated substantial evidence of a hiring plan with five components *affecting all of them.*”); *id.* 234:2-3 (suggesting Plaintiffs made a “substantial showing that *they were similarly subject to Google’s common hiring practice.*”).

But Plaintiffs, who bore the burden of proof, did not submit *any evidence*, let alone substantial

evidence, that each of the 260 Opt-Ins was subject to all *or even one* of these alleged practices, much less all 260 were subject to *all* of them. Even considering just the 34 Opt-Ins whom Google has deposed, Google’s un rebutted evidence shows there is wide variation among these on who was subject to an alleged practice and who was not. For instance, Google submitted Opt-Ins’ deposition admissions that interviewers did *not* ask them technical and abstract interview questions, that interviews focused on their professional experiences, and that they *agreed it was appropriate* to hold them to higher standards than entry-level applicants because they only wanted higher-level jobs (by comparison to less-experienced candidates who applied for lower-level jobs). Google also submitted un rebutted interview records showing that interviewers treated various Opt-Ins’ professional experience as a plus and gave them positive Googleyness or culture fit scores.

B. There is no record evidence of an “umbrella policy” or “discriminatory scheme.”

Second, no record evidence exists of any Google “umbrella hiring policy” or “allegedly discriminatory scheme.” Neither is there any evidence that any Google hiring policy had its genesis in intentional age discrimination. Even so, the Order concludes Google’s argument on the first *Leuthold* factor is “flawed” because it assumes Plaintiffs are not proceeding on five separate theories of discrimination. It then states Plaintiffs “premise their disparate treatment theory on Google’s *overarching ‘umbrella’ hiring policy* that encompass at least five different components that combine to intentionally discriminate against older workers.” Order 19:21-23, ECF 337 (emphasis added); *id.* 20:13-14 (“the Court finds that Plaintiffs here have still demonstrated substantial evidence of a *common hiring plan with five components*”) (emphasis added); *id.* 20:2-3 (“there is substantial evidence that Plaintiffs’ experience were similar because they were all subject to the *same allegedly discriminatory scheme.*”) (emphasis added).

There is no record evidence of—and Plaintiffs do not identify—any “umbrella policy” or “discriminatory scheme” to which they were all subjected. After three-plus years of discovery, the SAC and Plaintiffs’ Opposition identify only these five alleged practices, but never any overarching policy or practice that somehow binds the five together. ECF 258 at 3:10-7:8. The Order finds this missing “glue” by invoking the existence of an “overarching ‘umbrella’ hiring policy” that is itself not identified, named, described, or supported *by any record evidence*. Nor did Plaintiffs argue such

1 an overarching, umbrella policy exists, much less offer substantial evidence it exists. Instead, they
 2 argued that the overarching policy is age-discrimination in hiring (ECF 258 at 14:4-7 (“Here, the
 3 class is limited to those challenging the same ‘employment practice’—age discrimination in
 4 hiring.”)), which is “insufficient to bind Plaintiffs together.” Order 18.10-12, ECF 337.

5 What is more, the fundamental flaw is that Plaintiffs were not subjected to any “discriminatory
 6 scheme,” but merely participated in the same neutral hiring process that workers the world over
 7 experience at millions of companies where they hope to work: submitting a resume/application
 8 form, speaking to a recruiter, interviewing in-person, and having their candidacy evaluated. *See*
 9 ECF 337 at 21.3.5 (“these interviewers served to implement Google’s standardized hiring process
 10 and criteria that resulted in the decision not to hire Plaintiffs”). That Google has a multi-step,
 11 consensus-based hiring process (rather than haphazardly evaluating each candidate differently)
 12 cannot be the glue that renders Plaintiffs similarly-situated. If it were, every disparate-impact case
 13 against an employer with any hiring structure would be a disparate-treatment case under *Teamsters*.

14 **C. The Order found a pattern-or-practice, then found Plaintiffs were similarly situated.**

15 Third, the Order found that there was substantial evidence of a pattern-or-practice of intentional
 16 discrimination and only then found Plaintiffs were similarly situated. This was legal error. The
 17 Order states that “the Court’s analysis *centers on* Plaintiff’s evidence that *there was such a pattern-*
 18 *or-practice such that* Plaintiffs are similarly situated.” Order 18:15-16, ECF 337 (emphasis added).
 19 This gets the § 216(b) analysis backwards. Whether a pattern-or-practice of discrimination exists—
 20 *i.e.*, is intentional discrimination is Google’s “standard operating procedure”—is the ultimate merits
 21 question at Phase One in a *Teamsters* case. But on decertification, drawing any conclusions about
 22 whether a pattern-or-practice exists as *a predicate to* deciding whether plaintiffs are similarly
 23 situated is improper. But that is what the Order does. *Id.*; *id.* 23:8-9 (finding Plaintiffs’ statistics,
 24 which do not address or evidence existence of *any* of five alleged practices, “support Plaintiffs’
 25 assertion that they were similarly subject to Google’s overarching hiring practices that favored
 26 younger applicants.”). Rather than identifying, for example, an actual “umbrella policy” and asking
 27 the Court to decide whether they were similarly situated as to such a policy, Plaintiffs invited the
 28 Court to err by urging it to look to the fundamental merits question—*i.e.*, did they all experience age

discrimination?—rather than deciding first if Plaintiffs are similarly situated in the first place.

At the hearing, Plaintiffs made an unabashed merits argument on their statistics, urging the Court to infer intentional discrimination, then to decline to decertify for that reason. *See* Hrg. Tr. 36:20-23, ECF 360 (“[L]ook at the standard deviations, when you walk through Google’s campus, and you see it’s just 20 and early 30-year-olds, ... that doesn’t happen by happenstance.”), 37.3-4 (“[T]hat is a crazy disparity in statistics.”), 38.10-12 (“[P]lease focus on the statistics.”), 39.8-16 (“[P]lease don’t discount the statistics.... When you walk in their cafeteria and you see all these 20, 30-year-olds, ... It’s yielding such a disparity statistically, that ... we have to infer that Google knows exactly what’s happening.”), 40.4-6 (“[S]tatistics matter and standard deviations matter.”). Thus, the Order improperly relied on how Google’s workforce appears when walking around its campus and on its purported workforce composition. *See* ECF 337; Hrg. Tr. 28:8-9, ECF 360.

D. The Order disallows proof of Google’s hiring process and criteria at Phase One.

Similarly, Plaintiffs encouraged the Court to draw erroneous conclusions about the facts and evidence at issue in Phase One of a *Teamsters* trial. So the Court concluded that “[n]one of the defenses cited by Google are relevant to the liability inquiry at phase one,” Order 25:11-12, ECF 377, including whether Google’s technical interview questions are *valid hiring criteria* (*id.* 24:21-22). This is error. In an intentional discrimination case, Google must be permitted to defend its hiring criteria as legitimate and nondiscriminatory during Phase One. As the Court properly recognizes elsewhere, this is not a disparate-impact case. The jury—who in a Phase One *Teamsters* trial must decide whether intentional age discrimination in hiring is Google’s “standard operating procedure”—must be allowed to hear evidence that Google’s hiring process and criteria are not intended to discriminate against older candidates, but have legitimate, nondiscriminatory purposes.

V. CONCLUSION

For these reasons, Google ask the Court to grant leave to reconsider its August 1st Order.

1 DATED: September 7, 2018

2 OGLETREE, DEAKINS, NASH, SMOAK &
3 STEWART, P.C.

4 By: /s/ Brian D. Berry

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